

HOW TO DO BUSINESS WITH AMERICAN GENERAL:

Submission: Case Manager~ Troy Felten, Phone: 704-527-1211

- ALL new business applications **MUST** be faxed to **704-527-7371** or emailed to Benchmark c/o Troy Felten at troy@benchmarkigroup.com .
- Please be sure to include a coversheet with your email address, this will be how you are notified that the application has been received and given a policy number.
- If you do not receive an acknowledgement memo with a policy number via email within 1 business day, please call Benchmark for confirmation.
- **PLEASE DO NOT SEND NEW APPLICATIONS DIRECTLY TO AIG, THIS WILL CAUSE DELAYS!**

Checking Case Status:

- You are **REQUIRED** to register at <http://public.aigag.com> , from here you will be able to see any updates and status on each case. You can also email the UW team from here.
- Please be sure to have the policy number and client name available during all correspondence.

Requirements and Monies:

- **ALL** requirements **MUST** be faxed to the Benchmark Office with a cover sheet, indicating the client name and policy number.
- Please wait for the processing center to email you the policy number assigned and write the policy number in the MEMO section of the check.

Overnight checks should be sent to:

American General Life Company
Life Profit Center / New Business
2727-A Allen Pkwy, B-F4
Houston, TX 77019

Checks sent regular mail should be sent to:

American General Life Company
Life Profit Center / New Business
PO BOX 4077
Houston, TX 77210-4077

- **DO NOT** send checks without a policy number. This will delay issue!

Illustrations and Marketing Support:

- You can call a member of the Benchmark team at **(800) 998-9997**, or email us at troy@benchmarkigroup.com.
- Please call **414-443-5860** for AIG software support.

2010 Commission Calendar

January

S	M	T	W	T	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

February

S	M	T	W	T	F	S
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28						

March

S	M	T	W	T	F	S
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

April

S	M	T	W	T	F	S
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	

May

S	M	T	W	T	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

June

S	M	T	W	T	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30			

July

S	M	T	W	T	F	S
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

August

S	M	T	W	T	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

September

S	M	T	W	T	F	S
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30		

October

S	M	T	W	T	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

November

S	M	T	W	T	F	S
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30				

December

S	M	T	W	T	F	S
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

EFT Company Transmission (Funds available at most banks within 1-2 days)
 Checks Mailed (Weekly and/or Bi-Weekly)
 Holidays

Weekly Cutoff
 Bi-Weekly Cutoff