

HOW TO DO BUSINESS WITH NORTH AMERICAN LIFE:

Submission:

- ALL new business can be faxed directly to 800-951-9430.
- Sales support is available by calling 800-669-9100.

Checking Case Status:

- You are **REQUIRED** to get registered on the NACOLAH website at www.nacolah.com, once you are appointed to track case status and requirements.
- User name will be (5) zeros plus your 5 digit agent code. Your password will be the last four digits of your Social Security number or Federal Tax Id number for corporations.
- IF you manually enter a case into the Agency Integrator system, with both the SS# and the policy #, you will see updates on the case in the feed.
- You have direct access to North American Life by calling 800-669-9100.
- Be sure to include the client name and policy number on all correspondence.

Where to submit monies to North American Life:

- If the agent takes a check with the application, mail it with the application and be sure to put the client's social security number in the memo section.
- If you collect the check after the policy has been issued a policy number, you will need to put the policy number on the memo line, and the check should be mailed directly to NAL at:

North American Purple Team
One Midland Plaza
Sioux Falls, SD 57193
Attention: Policy Issue/Underwriting

Commissions:

- All questions regarding commissions, please call 800-669-9100.

Illustrations and Marketing Support:

- You can call a member of the Benchmark team at 800-998-9997, or email us at benchmarkigroup@carolina.rr.com.
- Please call 800-800-3656 ext. 10411 for software support.