

HOW TO DO NEW BUSINESS PRUDENTIAL

Licensing:

- Licensing **MUST** be submitted to Benchmark via fax to 704-527-7371 or via email to mark.warner@benchmarkigroup.com.
- Please note that there are 5 PRE-APPOINT states with Prudential...PA, GA, NC, UT and, WA. All other states **REQUIRE** new business within 30 days of agent contract submission.

Submission:

Case Manager ~ Scott Sheridan, Phone: 800-998-9997.

- All applications **MUST** be faxed to: 704-527-7371 or emailed to scott.sheridan@benchmarkigroup.com.
- QUICK FORM APPS can be used for all face amounts. These clients will be contacted by an underwriter to complete the medical questions. This application is **not to be used** for JUVENILES or INTERNAL REPLACEMENTS.
- LONG FORM APPS are for policies with a face amount of \$250k or more. **Long Form Applications under \$250k will automatically be rejected!**

• Applications can also be mailed to:

Benchmark Insurance Group
1515 Mockingbird Lane, Suite 820
Charlotte, NC 28209

Checking Case Status :

- You are **REQUIRED** to register on the Prudential website at www.pruxpress.com, once your appointment is approved and active.
- Term Case questions can be emailed to scott.sheridan@benchmarkigroup.com.
- You should also see a New Business Status Feed automatically updated on the Agency Integrator system.
- Always provide client name and policy number on all correspondence.

Where to submit MONIES:

- All premiums received **after application submission** should be mailed to:

Prudential Financial
Attention: Policy Issue
2101 Welsh Road, Suite DTY
Dresher, PA 19025

- All premiums received with applications **MUST** be mailed to Benchmark Office.

Illustrations and Marketing Support:

- You can call a member of the Benchmark team at 800-998-9997, or email us at benchmarkigroup@carolina.rr.com.